

Appraiser Qualifications – Pierce M. Buchinger, MAI

Professional Summary

Commercial real estate practitioner experienced in a wide-array of complex valuation and consulting assignments. Focus areas include property valuation for purposes of lending, right-of-way, divorce, estate planning, tax appeal and portfolio evaluation. Core competencies encompass all general property types including office, industrial, retail, multifamily, healthcare, lodging/hospitality, agricultural and vacant land. Clients include, but are not limited to, financial institutions, governmental agencies, private individuals, small and large businesses, real estate investment trusts (REITs), tax professionals and legal professionals.

Experience

2017 – Present	Great Lakes Realty Advisors, LLC – Appleton, WI President/Principal
2014 – 2017	Alliance Appraisal Group, Ltd. – Appleton, WI Shareholder/Commercial Appraiser
2011 – 2014	L.A. Duesterbeck & Associates of Appleton, LLC – Appleton, WI Commercial Appraiser
2010 – 2011	J.C. Norby & Associates, Inc. – Eau Claire, WI Residential/Commercial Appraiser

Formal Education

2007 – 2010	St. Norbert College – De Pere, WI Graduated in 2010 with Bachelor of Arts in Philosophy
2006 – 2007	Carroll University – Waukesha, WI Attended from 2006 to 2007 with major in Business Administration

Professional Education & Coursework

2010 – Basic Appraisal Principles	2013 – Marketability Studies: Six-Step Process & Basic Applications
2011 – Basic Appraisal Procedures	2013 – Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications
2011 – 15-Hour USPAP	2013 – Advanced Income Capitalization
2011 – General Appraiser Income Approach Part I	2013 – Advanced Concepts & Case Studies
2011 – Residential Market Analysis and Highest & Best Use	2015 – Advanced Market Analysis and Highest & Best Use
2011 – Residential Site Valuation and Cost Approach	2016 – General Demonstration Report Writing
2011 – Residential Sales Comparison and Income Approach	2017 – General Demonstration Report – Capstone Program
2011 – Business Practices and Ethics	2017 – Appraising Convenience Stores
2012 – General Appraiser Sales Comparison Approach	2017 – 7-Hour USPAP Update Course
2012 – General Appraiser Market Analysis and Highest & Best Use	2017 – Small Hotel/Motel Valuation
2012 – General Appraiser Site Valuation & Cost Approach	2019 – Review Theory - General
2012 – General Appraiser Income Approach Part II	
2012 – General Appraiser Report Writing and Case Studies	
2012 – Real Estate Finance Statistics and Valuation Modeling	

Professional Designations, Certifications and Affiliations

2014 – Present	Wisconsin Certified General Appraiser – License No. 2061-10
2018 – Present	MAI Designated Member of the Appraisal Institute
2018 – Present	Candidate for AI-GRS Designation with the Appraisal Institute
2017 – 2018	Wisconsin Chapter of the Appraisal Institute Board of Directors